

WRAP UP – PRIMO

TPV VERIFICATION & APP SETUP



Awesome Mr/Ms CX,

I'm just gonna ask you a few questions and confirm what we went over today!



1



Just confirming,

are you the primary decision maker for the delivery address?

2



Here it's just that I made you aware about the delivery fee which is the **\$14.99** and our great **BUY 2 GET 2 FREE** promotion.

3



Here it's just saying that our driver won't be coming into your house unless you ask them to.

4



We can actually deliver more than just the 5 gallon jugs to your house, I'll show you on the app!

5



Just reconfirming that you're the customer here today!

6



Lastly, that I made you aware about the **\$20 deposit** on the jugs to start the service. We'll get you new jugs next time we drop it off!



GET CONFIRMATION & ACCOUNT

AFTER – DOWNLOAD THE READY REFRESH APP FOR THE CUSTOMER

On the app, explain the delivery process, how to:



Add
more water



Skip
deliveries



Add more
products



Understand
delivery process



THANK YOU!