

## PAY STRUCTURE

	NON-COMPLIANT	COMPLIANT
<b>PORT LINES AND NEW NUMBERS</b>		
NEW LINE	15	30
PREMIUM	10	15
EXTRA	5	10
TELEMAPPER	0	15

<b>ADD ONS</b>		
TARGET Bonus	0	15
Target (6+ Activations)	0	20
Tablet/Watch Line	0	5
INSURANCE	0	5
BYOD	10	20
UPGRADE	10	20

Management Tier Bonus	Target- 6+ Activations	Costco- 6+ Activations	JE
Client Expert	\$10	\$5	\$5
Manager	\$20	\$10	\$10
Campaign Manager	\$30	\$15	\$15

70%+ ACTIVATION RATE

<b>JE PAY</b>		
JE	20	45
Green Bonus	5	10
TELEMAPPER	0	10

Tier Bonus	JE
12+	12/sale
18+	25/sale
25+	45/sale

<b>PRIMO PAY</b>		
Unit	25	50
<b>PRIMO ADD ONS</b>		
10+	35/sale	
15+	45/sale	

<b>AT&amp;T INTERNET INSTALLED</b>		
INTERNET 300 / 500 / 1000	50	100
2+ Fiber Activations		150/install
Air Internet	20	50

<b>COMPLIANCE RULES!!</b>
MUST BE ON TIME (USING TELEMAPPER)
MUST WORK FULL TIME (32HRS+)
NO COMPLIANCE ISSUES IN THE STORE / OFFICE
CAN'T MISS OFFICE ATMO
MUST BE CLOCKED IN/CHECK IN WITH GPS ON
MUST GIVE 2 WEEKS NOTICE BEFORE DEPARTING FROM THE COMPANY
CHURN RATE 10% OR ABOVE- \$-10/LINE

**COMISSIONS WONT BE PAID OUT IF NO CALL NO SHOW  
UNEXCUSED TARDINESS AND NO COMMUNICATION W/MANAGMENT**

FULL NAME

SIGNATURE

DATE