



MANAGEMENT TRAINING PROGRAM BOOK LIST

1. 10X – GRANT CARONDE
2. 21 IRREFUTABLE LAWS OF LEADERSHIP- JOHN MAXWELL
3. BE OBSESSED OR BE AVERAGE – GRANT CARDONE
4. EXTREME OWNERSHIP –JOCO WILLINK & LEIF BABIN
5. MILLIONAIRE BOOKLET – GRANT CARDONE
6. RICH DAD POOR DAD –ROBERT KIYOSAKI
7. SELL OR BE SOLD –GRANT CARDONE
8. SLIGHT EDGE –JEFF OLSON
9. CANT HURT ME – DAVID GOGGINS
10. THE BUSINESS OF THE 21ST CENTURY-ROBERT KIYSAKI
11. THINK & GROW RICH –NAPOLEON HILLS
12. WIRED THAT WAY –MARITA LITTAUER
13. ABOVE THE LINE – URBAN MYER
14. Crucial Conversation

PEOPLE SKILLS

1. BRINGING OUT THE BEST IN PEOPLE –ALAN LOY MCGINNIS
2. DYNAMIC PEOPLE SKILLS – DEXTER YAGER
3. GO GIVER -Bob Burg
4. HOW TO WIN FRIENDS & INFLUENCE PEOPLE –DALE CARNEGIE
5. HUNG BY THE TONGUE – FRANCIS P. MARTIN
6. SKILLS WITH PEOPLE -LES GIBLIN
7. WHAT TO SAY WHEN YOU TALK TO YOURSELF –SHAD HELMSTETTER

SELF – IMAGE BOOKS

1. AN ENEMY CALLED AVERAGE –JOHN MASON
2. GREATEST MIRACLE IN THE WORLD –OG MANDINO
3. HOW I RAISED MYSELF FROM FIALURE TO SUCCESS IN SELLING –FRANK BETTGER
4. LIVE THE DREAM: NO MORE EXCUSES –LARRY WINTERS
5. THE CHOICE – OG MANDINO
6. THE DREAM GIVER – BRUCE WILKINSON
7. THE GO-GETTER –PETERE KYNE
8. THE MAGIC OF THINKING BIG –DAVID SCHWARTZ
9. THE MASTER KEY TO RICHES –NAPOLEON HILL
10. THE PURSUIT – DEXTER YAGER
11. WILD AT HEART –JOHN ELDREDGE